

## About the IDCC

Founded in 1991 as a consortium of US highly innovative companies to share best practices in responding to government requests for technology development and to assist its membership in navigating government R&D and sales interactions.

The members sell commercial items (directly or indirectly) to the government and perform a limited (when compared to their total R&D investment) amount of Government R&D.

**Mission:** The IDCC enables commercial companies to more effectively collaborate with the Federal Government using shared best practices:

### Strategies:

- Monitor Federal Acquisition Legislation, Regulations, and Policies to encourage the adoption of commercial practices that lower acquisition costs to the government and promote US economic growth and job creation.
- Assist member companies to better understand government directions, programs, and objectives.
- Educate and inform government stakeholders about the potential contribution of member companies.
- Benchmark and share knowledge about conducting R&D and commercial contract activities with the gov't to increase member effectiveness and efficiency of these operations.

**IDCC is operated by the  
STRATEGIC INNOVATION GROUP LLC**

## What do we do?

We meet quarterly, mostly in Washington, DC, but occasionally at other facilities around the USA.

The content of our meetings is driven by member interests, taken from a periodic survey about understanding Gov't agencies, as well as, issues, and challenges facing our members. From this, the IDCC President solicits knowledgeable speakers to meet with the IDCC.

For example:

- Bill Grieco, CEO showed the process innovations at RAPID manufacturing Institute.
- Patrick Carrick, Dept. Homeland Security HSARPA.
- Dick Urban gave one of the best insights into the methodology/culture that makes the DARPA program unique and so successful.
- Brian Lally, Dept of Energy (DOE) Assistant Counsel, detailed best ways to maintain industry title to Intellectual Property when working with DOE and DOE National Labs.
- Chuck Hoppe, Associate Director ST&E, presented excellent overview of the US Army CERDEC as well as access to most of its technical directorates.
- Jesse Szeto (NCURA) provided a great roadmap for the programs & requirements of EU Horizon 2020.
- Mark Johnson, Director - Advanced Manufacturing Office, outlined key DOE strategies around clean energy and manufacturing.
- Paul Pompeo, Partner at Arnold & Porter Kayne Scholer LLP provided insight into DCAA audits & Statue of Limitations under the Contract Disputes Act.
- Eric Rohlfing, Deputy Director ARPA-E, provided understanding of ARPA-E programs that can better align member proposals to ARPA-E solicitations.
- Rick Dunn, prior DARPA Gen. Counsel & authority on Other Transactions, gave a critique of DoD's procurement policies & the many ways DoD could better access leading edge technologies without infringing upon industry's IP.
- The Congressional 809 Panel asked to meet with the IDCC to better understand what limits DOD access to new technologies & how to improve their contracting..

Some other speakers were:

- Greg Winfree, DOT Assistant Secretary R&T
- Roger Kilmer, NIST CTO
- Morley Stone, CTO AFRL

## Testimonials

"Membership in IDCC was very valuable to me when I had management responsibility for government R&D contracts. IDCC provided me with access to experts in the legal, accounting, regulatory, and business aspects of entering into contracts with the federal government. Furthermore, it provided me with a network of IDCC members, other business professionals who were actively engaged in managing government contracting. I felt confident that IDCC would bring significant issues to my attention."

### **Susan Butts**

*President, Susan B. Butts Consulting  
Retired R&D Director, The Dow Chemical Co*

"Membership provides access to federal government agencies (especially DoD and DOE), generally not otherwise available to individual IDCC companies. This access is especially valuable for companies looking to explore technology transfer opportunities with federal government agencies and national research laboratories."

"Of even greater benefit is the ability to dialogue with non-competitors to better understand available intellectual property contract structures in pursuing research and business opportunities with the federal government."

"There is true value in IDCC membership, especially the combination of access to R&D focused government agencies and networking opportunities with technology transfer professionals sharing practical experiences with fellow members."

### **Russ Smith**

*Sr. Attorney - Gov't Contracts Manager  
Lutron Electronics*

### **Other IDCC Members Comments About Benefits:**

- "Excellent exposure to government Program Offices to understand policies, procedures, priorities, budgets, and funding opportunities."
- "Provided access to a network of people facing similar challenges as well as knowledgeable speakers in areas of our interest."
- "National lab visits, military lab visits, and discussions or presentations on legal or contracting issues that affect us."
- "Keeping abreast of the critical topics in DC."

## IDCC Membership provides:

- Exposure to gov't policies, program/offices to understand priorities, budgets, and funding for R&D and procurement.
- Insight into industry implications from political posturing in Wash DC.
- Expert talks on key topics: Intellectual Property, data rights, export control, contract compliance, etc.
- Opportunities to visit and gain a better understanding of federal research laboratories & facilities
- Networking with peers in like roles across many industries.

*Company membership is \$12,000 per year & includes the quarterly meetings & networking dinners.*

### **CURRENT MEMBERS**

- Corning Inc.
- Dow Chemical Co.
- Lutron Electronics Co., Inc.
- Sherwin-Williams Co.
- W.L. Gore & Associates, Inc.

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Chairman—IDCC

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# **IDCC**

## **Integrated Dual-use Commercial Companies**

**Leverage government  
programs to offset R&D  
risks & build NEW  
Business Opportunities.**

**Collaborate more  
effectively &  
knowledgeably with the  
Federal Government.**

**Tel: (860) 713-3175** ▶